

December 6, 2023

Dear Co-owners:

The Board has approved the 2024 operating budget, which is enclosed for your review. The Board has reviewed upcoming responsibilities for maintenance and improvement of the Community, and has decided to keep the Association fee at \$450.00 per month, per unit (paid quarterly) for the 2024 calendar year.

Also attached for your review are budget comments. The comments help to explain the different areas of the budget so you have a better understanding of each expense item. We will be monitoring our expenses very carefully and will make every effort to stay within our **budget guidelines**. We thank you for your continued cooperation throughout the year. Please remember that your quarterly fees of \$1,350.00 are due the first of each quarter; January 1<sup>st</sup>, April 1<sup>st</sup>, July 1<sup>st</sup>, and October 1<sup>st</sup>. All payments posted after the 15<sup>th</sup> of the month in which they are due will be assessed a late charge of \$25.00, then \$50.00 the first of each month thereafter.

If you are not currently signed up for automatic withdrawal of your quarterly Association fees, a 2024 coupon book for your unit will be arriving in the coming weeks. Please check the coupons for the correct address and fee information. If you do not receive your coupon booklet by December 31<sup>st</sup>, please contact **Customer Service at 866-788-5130.** Automatic Transfer is an easy way for you to make your Association payment and avoids the potential for a late payment. If you wish to enroll in the Automatic Transfer program, please contact Customer Service for the enrollment form.

There are also other payment options available to you at this time. Payments can be made by check or credit card on <u>www.townsq.io</u>. If you haven't previously registered, you will need to register using the account number from your coupons to create a username and password. If you are on automatic withdrawal and don't receive a coupon book, please contact Customer Service for your account number so you can log into TownSq to view your account balance, work orders and violations. **PLEASE NOTE:** Convenience fees apply for the online payment option.

If you have any questions regarding the 2024 budget, please address them in writing to the Board of Directors in care of Kramer-Triad Management Group, LLC.

Have a happy and safe Holiday season.

Sincerely,

Board of Directors Villas at Northville Hills Condominium Association

Enclosures

# VILLAS AT NORTHVILLE HILLS 2024 Budget

			Per Unit	
Income	Budget		Per Month	
Co-owner Assessments	\$	993,600	\$	450.00
Room Rental Fees		-		-
Total Income	\$	993,600	\$	450.00
Expenses				
Administrative				
Office Supplies	\$	1,500	\$	0.68
Web Site Maintenance		1,700		0.77
Misc. Administrative		6,000		2.72
Total Administrative	\$	9,200	\$	4.17
Communications				
Copy/Printing	\$	3,000	\$	1.36
Postage		2,000		0.91
Total Communications	\$	5,000	\$	2.26
Payroll & Benefits				
Maintenance Salaries	\$	300	\$	0.14
Workers' Compensaton	Ŧ	200	Ŧ	0.09
Total Payroll & Benefits	\$	500	\$	0.23
-				
Insurnace	¢		¢	40.00
Property Insurance Premiums	\$ <b>\$</b>	95,000	\$ \$	43.03 <b>43.03</b>
Total Insurance	φ	95,000	Φ	43.03
Utilities				
Electric Service	\$	10,000	\$	4.53
Gas Service		2,500		1.13
Water & Sewer Service		170,000		76.99
Telephone Service		4,600		2.08
Total Utilities	\$	187,100	\$	84.74
Landscaping				
Lawn Contract	\$	63,850	\$	28.92
Spring Clean Up		3,000	·	1.36
Lawn Aeration & Restoration		2,500		1.13
Holiday Décor/Lighting		2,500		1.13
Chemical/Fertilizations Lawn		18,000		8.15
Planting Repair		25,000		11.32
Fall Clean-Up		7,000		3.17
Edging/Weeding		23,000		10.42

# VILLAS AT NORTHVILLE HILLS 2024 Budget

Mulch		-		-
Beautification		-		-
Flowers & Beautification		7,500		3.40
Shrub/Tree Trimming		30,000		13.59
Tree & Shrub Maintenance		23,000		10.42
Landscape Other		118		0.05
Total Landscaping	\$	205,468	\$	93.06
Irriation				
Irrigation Repair & Maintenance	\$	23,500	\$	10.64
Storm Water		7,150		3.24
Total Irrigation	\$	30,650	\$	13.88
Operations				
Permits & Licenses	\$	200	\$	0.09
Rubbish Removal		30,000		13.59
Total Operations	\$	30,200	\$	13.68
Contracted Services				
Janitorial Services	\$	7,000	\$	3.17
Pest Control	Ŧ	700	Ŧ	0.32
Pool Operations/Maintenance		18,000		8.15
Safety & Security		3,000		1.36
Total Contracted Services	\$	28,700	\$	13.00
Repair & Maintenance				
Building Repair & Maintenance	\$	65,350	\$	29.60
Building Supplies	r	4,000	Ţ	1.81
Clubhouse Repair & Maint.		2,000		0.91
, Fitness Equip Rep. & Maint.		500		0.23
Painting		-		-
Foundations/Drainage		12,000		5.43
Roofs & Gutter Repair		27,000		12.23
Fountain/Pond Repair & Maintenance		2,500		1.13
Plumbing Supplies/Repair & Maintenance		5,000		2.26
Snow Removal		86,000		38.95
Tennis Court Repair & Maint.		500		0.23
Other Supplies/Repair & Maint.		3,000		1.36
Total Repair & Maintenance	\$	207,850	\$	94.13
Professional Services				
Audit & Tax Services	\$	3,500	\$	1.59
Legal Services		4,000		1.81

# VILLAS AT NORTHVILLE HILLS 2024 Budget

Management Fees		36,432		16.50
Total Professional Services	\$	43,932	\$	19.90
Other Expenses				
Excess Income	\$	-	\$	-
Reserve Contribution Expense		150,000	·	67.93
Total Other Expenses	\$	150,000	\$	67.93
Total Operating Expense	\$	993,600	\$	450.00
Total Operating Gain/(Loss)	\$	-	\$	-
Reserve Income				
Excess Income	\$	-	\$	-
Reserve Contribution Income		150,000		67.93
Interest Earned - Res. Accts.	<u> </u>	14,000		6.34
Total Reserve Income	\$	164,000	\$	74.28
Reserve Expenses				
RES - Concrete Expense	\$	90,000		
RES - Roof Replacements		100,000		
RES - Community Center		5,000		
RES - Fences, Gates & Wall Expense		30,000		
Total Reserve Expenses	\$	225,000		
Total Reserves Income/(Loss)	\$	(61,000)		
Total Association Net Income(Loss)	\$	(61,000)		

# VILLS AT NORTHVILLE HILLS

## 2024 BUDGET COMMENTS

### REVENUES

Association Fees; \$993,600 - The primary funding source for the Association, calculated on 184 units all equal percentage of value as prescribed in the Bylaws.

### COST OF OPERATIONS

Administrative; \$9,200 - This budget provides for office supplies, website maintenance and other administrative costs.

*Communications;* \$5,000 – This budget provides for meeting & social expenses, duplicating costs and postage.

*Payroll & Benefits; \$500* – This budget provides for After-hours dispatch calls, and Workers' Compensation insurance as extra protection for the Association in the event a hired contractor fails to pay their premium and gets hurt on the property.

*Insurance; \$95,000* - The primary coverage purchased by the Association is all risk, replacement cost property coverage on the buildings, and liability coverage for the Association, and for Directors and Officers who serve the Association.

*Utilities;* \$187,100 – This budget provides for the electricity to run the sprinkler system and common area lighting, clubhouse utilities, as well as the water charges for all Units.

*Landscaping;* \$205,468 – This budget provides for lawn care, flowers, beautification, tree and shrub care, and holiday decorating.

*Irrigation;* \$30,650 – This budget provides for sprinkler system maintenance and storm water maintenance.

*Operations;* \$30,200 – The budget provides for fees to the State of Michigan (Corporate filing fee & Pool Permit) and rubbish removal.

*Contracted Services;* \$28,700 – This budget provides for janitorial services and security system monitoring & maintenance for the clubhouse, exterminating services for the Common Elements, and pool maintenance.

**Repair & Maintenance**; **\$207,850** - This budget is for building repairs, supplies, clubhouse & fitness center maintenance, roofs and gutter repairs, snow removal and tennis court maintenance. Most of the work done is corrective, in response to unit owner requests. An effort is made to plan for preventative maintenance tasks when possible, to help reduce cost and minimize service interruptions.

*Professional Services;* \$43,932 – This budget provides for year-end audit & tax services, legal services and management company fees.

*Other Expenses;* \$150,000 - Reserve contributions are incorporated into the budget to build up capital for future major expenses.

### **RESERVE EXPENSES**

*Concrete Expenses; \$90,000* – This budget is reserved for curbing, sidewalk, and driveway repairs, including \$35,000 for Sheldon Road entrance, which is carryover from 2023. Wayne County has been slow to approve our vendor's proposed repair plan, but is expected to be completed in 2024.

*Fencing Replacement Expense;* \$30,000 – This budget is reserved for perimeter fencing replacement, which is also carryover from 2023.

*Roof Replacements;* \$100,000 – This budget is reserved for beginning of roof replacements.

*Community Center;* \$5,000 – This budget is reserved for minor refreshing of the clubhouse.